TANMAY SHARMA

📞 +91-9406525259 — ✉ tanmaysharma.eng05@gmail.com — 🔗 tanmaxsharma — ⌨ tanmaxsharma — 🌐 tanmaxsharma.in — 📍 Jabalpur, M.P

Summary

Full Stack Developer with 3+ years of experience delivering production-grade web applications using React, Next.js, and Node.js. Skilled in building scalable APIs, AI-integrated tools, and end-to-end automation workflows using n8n and Claude AI. Proven track record of delivering client-ready products across CRM, fintech, and adtech domains within deadlines.

Technical Skills

Languages	JavaScript (ES6+), HTML5, CSS3, Python	**Databases**	MongoDB, MySQL, PostgreSQL
Frontend	React.js, Next.js, Redux, Tailwind, Bootstrap	**Platforms**	WordPress, Framer, Shopify, Webflow
Backend	Node.js, Express.js, REST APIs, GraphQL	**AI / Tools**	GitHub, Claude, Postman, Cursor, n8n

Professional Experience

Full Stack Developer   **May 2025 – Present**
Gradmarc Adtech LLP   *Remote*
– Engineered 5+ client web applications using React and Node.js, accelerating feature delivery by 30% through AI-assisted development with Claude AI and Cursor.
– Designed and implemented n8n automation pipelines for lead capture and CRM synchronization, eliminating 8 hours/week of manual effort.
– Led end-to-end project delivery, from requirement gathering to deployment, across multiple concurrent client projects.

Software Developer   **Jul 2024 – Apr 2025**
Business Culture IT & Marketing Agency   *Jabalpur, M.P*
– Developed and maintained responsive React.js interfaces for CRM and payment platforms, improving usability and operational efficiency.
– Integrated Razorpay, WhatsApp Business API, and third-party services, reducing manual processes by 40%.
– Built an in-house Billing Management System for invoice generation, payment tracking, and client record management using React and Node.js.

Web Developer Intern   **Oct 2023 – Mar 2024**
Abrari G Solution Pvt. Ltd   *New Delhi (Hybrid)*
– Developed reusable React.js components and contributed to frontend features across multiple modules in an agile environment.
– Assisted in REST API integrations and resolved bugs, enhancing application stability and delivery timelines.

Projects

AI Lead Automation : n8n + Claude AI
– Built a zero-touch lead pipeline where n8n captured and routed leads via WhatsApp and email, while Claude AI classified intent and generated personalized follow-ups, reducing response time from hours to seconds.

Enterprise CRM Platform
– Developed a role-based CRM system with JWT authentication, lead dashboards, and REST APIs, improving team productivity by centralizing sales and operations workflows.

Event Management System
– Built a full-stack event platform with Razorpay integration, automated email confirmations, and admin approval workflows, managing the complete user registration lifecycle.

Education

Bachelor of Technology in Computer Science   **2019 – 2023**
Gyan Ganga Institute of Technology and Science (RGPV) — CGPA: 8.04   *Jabalpur, Madhya Pradesh*

Certifications

– JPMorgan Chase & Co. – Software Engineering Job Simulation (Forage)
– Cognizant – Agile Methodology Virtual Experience Program (Forage)
– AWS Academy – Cloud Foundations
– Microsoft Certification – Programming Using Java